# Alexander Vershinin

GLOBAL BBA, EDHEC BUSINESS SCHOOL · VENTURE CAPITAL & QUANTITATIVE RESEARCH

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## PROFILE

Global BBA student at EDHEC Business School with venture-capital experience in deal sourcing, due diligence and sector research, alongside hands-on Python-based quantitative research on Nasdaq futures. Founder of a 2,700+ member trading-education community. Fluent in English, Russian and Greek; interested in investing, AI-enabled financial research and early-stage technology.

## EDUCATION

**EDHEC Business School** · Nice, France — **Sep 2025 – Expected 2029**
Global BBA · global track across EDHEC Nice, UCLA (Los Angeles) and Nanyang Technological University (Singapore)

**Pinewood International School** · Thessaloniki, Greece — **Graduated 2025**
International Baccalaureate Diploma, High Honors

## EXPERIENCE

**Light Ray Ventures** · New York, USA — **Aug 2026**
Junior Analyst Intern, Venture Capital

- Supported deal sourcing, screening and due diligence on prospective portfolio companies in robotics & automation, clean tech and advanced materials
- Performed financial data analysis, modeling and reporting for the investment team
- Prepared market and sector research, investment memos, presentations and summaries for portfolio monitoring

**Rooted Pillar Real Estate** · Thessaloniki, Greece — **Summer 2025**
Sales Intern

- Built and maintained online listings for residential and commercial properties; organized client and sales meetings

**Crypto Daily Community** · Online — **Oct 2021 – 2024**
Founder & Manager

- Founded and grew a Discord trading-education community from zero to **2,700+ members** aged 14–25; ran seminars on risk and resource management
- Produced educational content on trading strategy and market analysis, including through periods of high volatility

**Digital Marketing & Web Ventures** · Independent — **2021 – 2024**
Founder

- Ran affiliate marketing campaigns, tracking conversions and ROI; managed go-to-market campaigns for crypto project launches
- Built and monetized websites, then exited them through asset sales

## PROJECTS

**Nasdaq Futures Quantitative Research System** — **2025 – Present**
Python, machine learning, APIs

- Built a research pipeline to clean and analyze 5-minute Nasdaq (NQ) futures data and test breakout-based signals
- Evaluated Logistic Regression, Random Forest and neuroevolution-based models on out-of-sample data using drawdown, win rate and risk-adjusted returns (backtested)
- Designed an API-integrated execution architecture with position sizing, logging and risk-control logic

**AI Research & Workflow Agents** — **2025 – Present**
Claude, Python

- Built Claude-based agents for market research, strategy ideation and code-generation support

## SKILLS

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|---|---|
| TECHNICAL | Python, machine learning, data analysis, data pipelines, API integration, quantitative research, trading systems |
| FINANCE & BUSINESS | Market and sector research, company screening, due diligence support, financial modeling, digital & crypto marketing |
| TOOLS | Claude, Perplexity, Gamma |
| CERTIFICATES | TOSA Excel and TOSA Word (Isograd); Cognitive Class, IBM Developer Skills Network: Blockchain Essentials, Data Science Methodology, Deep Learning Fundamentals (2022) |
| LANGUAGES | English (native), Russian (native), Greek (fluent), Spanish (intermediate) |

## LEADERSHIP & AWARDS

- **Pinewood Merit Scholarship:** $10,000 per year for academic excellence (2023–2025)
- Student Council President and Head Editor of the school newspaper, *The Pineword*, Pinewood International School
- Model United Nations Delegate (2021–2025); ACGMUN Honours Award for excellence in debating and resolution writing
- JA Greece Business Plan Committee member (2021–2025)
- Honours Award in Information Technology, highest academic achievement (2020–2021)